




AMERICA'S LEADING FUEL MARKETERS

2025

TRANSPORTATION MEMBER

PARTNER PROSPECTUS

A large silver tanker truck is shown from a side profile, parked on a road. The truck has a long, cylindrical tank and a green cab. The background shows a clear sky and some trees in the distance.

SIGMA assembles the most dedicated leaders within the liquid transportation fuel and retail industry, helping them to succeed in a free and fully competitive marketplace.

PRINT & DIGITAL ADVERTISING • EVENT SPONSORSHIPS

ABOUT SIGMA

Founded in 1958 as the Society of Independent Gasoline Marketers of America (SIGMA), SIGMA has become a fixture in the fuel marketing industry. After more than 60 years of leadership, SIGMA is the national trade association representing the most successful, progressive, and innovative fuel marketers and chain retailers in the United States and Canada. From the outset, the association has served to further the interests of both the branded and unbranded segments of the industry while providing information and services to members.

MEMBERSHIP STATISTICS

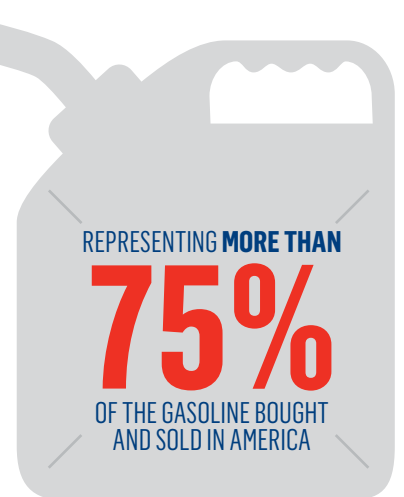
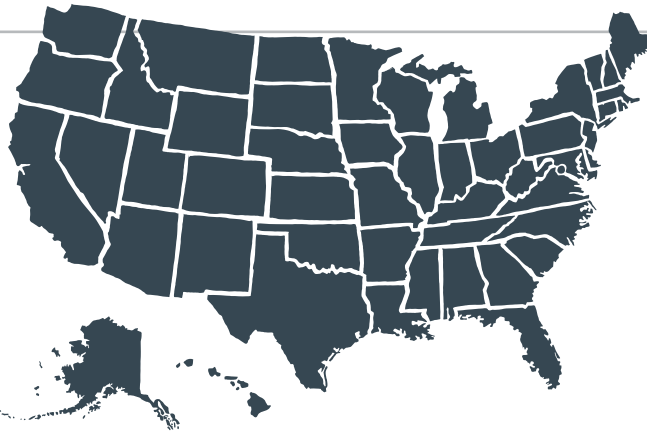


MEMBER COMPANY BUSINESS ACTIVITIES



MEMBERS OPERATE IN ALL

50
STATES
AND PARTS OF CANADA...



“SIGMA has been instrumental in our growth, providing unmatched opportunities to connect with decision-makers and stay informed on industry trends. Through its networking and educational sessions, SIGMA enriches our business in spirit, knowledge, and valuable friendships. For anyone in the fuel-related energy sector, SIGMA is your partner for success.”

FRANKLIN BRADLEY | ETP



CALENDAR OF EVENTS

SIGMA WINTER CONFERENCE

FEBRUARY 2-5, 2025
VAIL, CO

SPRING CONFERENCE

APRIL 22-24, 2025
SCOTTSDALE, AZ

ANNUAL CONFERENCE

NOVEMBER 4-6, 2025
NASHVILLE, TN



SIGMA WINTER CONFERENCE FEBRUARY 2-5, 2025 | VAIL, CO

SIGMA's Winter Conference is a kick off to the New Year. Set in a mountain village, this event focuses heavily on executive-level future planning and peer-to-peer sharing.

125+
ATTENDEES

50+
MARKETERS & RETAILERS

95%
SENIOR LEADERSHIP

SPRING CONFERENCE

APRIL 22-24, 2025 | SCOTTSDALE, AZ

SIGMA's Spring Conference is a casual networking opportunity that offers an environment to sharpen your business edge. Share insights and best practices with other fuel industry leaders and walk away with information that will help your business grow.

600+
ATTENDEES

230+
MARKETERS & RETAILERS

70%
SENIOR LEADERSHIP



ANNUAL CONFERENCE

NOVEMBER 4-6, 2025 | NASHVILLE, TN

SIGMA's Annual Conference is the largest gathering of SIGMA members throughout the year. CEO's, presidents and knowledge leaders in the fuel marketing sphere attend this unparalleled forum for in-depth education, networking and innovative business strategy reviews. SIGMA education sessions bring you up to speed on issues of interest and SIGMA's latest advocacy initiatives, while preserving time for marketers to network with fuel suppliers and peers.

800+
ATTENDEES

300+
MARKETERS & RETAILERS

70%
SENIOR LEADERSHIP



SPONSORSHIP OPPORTUNITIES

PARTNER PROGRAMS

Relationship building is the foundation of SIGMA. Our Sponsors stand out in the group with special engagement opportunities and superior branding visibility.

TELL YOUR STORY · REACH THE RIGHT PEOPLE · BUNDLE YOUR INVESTMENT AND SAVE

| ELEMENTS | STRATEGIC | GOLD | SILVER | BRONZE |
|---|-----------|----------|----------|----------|
| By Invitation Only | . | | | |
| Logo banner placed on General Session stage at Spring and Annual | . | | | |
| Invitation to the Board of Directors events at Spring and Annual | . | | | |
| Strategic level exposure, signage and promotion | . | | | |
| Strategic level sponsorship selection and placement within materials | . | | | |
| Logo on Weekly Report 52x a year | . | | | |
| Sponsorship activation at Winter Conference | . | | | |
| Special Invite(s) to the New Members Reception at Spring and Annual | 2 | 1 | | |
| Access to the SIGMA Membership Directory | . | . | | |
| Ads in the conference program at Spring and Annual | . | . | | |
| Promote your company on the SIGMA Calendar of events – Quarterly Email | . | . | | |
| Weekly Report banner ad (# of weeks) | 4 | 2 | | |
| Additional Discounted member rate registrations/badge options (per event) | 2 | 1 | | |
| Sponsorship activations at Spring and Annual (Mutually Agreed) | . | . | . | |
| Advertisements in IGM Magazine | 6 | 4 | 2 | * |
| Included badges @ Winter Conference | 2 | 2 | 1 | 1 |
| Included badges @ Spring Conference | 4 | 3 | 2 | 2 |
| Included badges @ Annual Conference | 4 | 3 | 2 | 2 |
| Pre-Event Access to Attendee Roster (name and company) | . | . | . | . |
| Recognition and signage at Winter, Spring, and Annual Conferences | . | . | . | . |
| Recognition on SIGMA.org, and conference app throughout the year | . | . | . | . |
| Profile in Supplier Resource Guide (# of pages) | 2 | 2 | . | 1 |
| Pre-Event Access to networking features in SIGMA App | . | . | . | . |
| | \$70,000 | \$40,000 | \$21,500 | \$15,000 |

*Opportunity to place 1, full-page, four-color ad insertion in IGM at discounted rate of \$1000

“SIGMA meetings are where our company establishes business contacts that result in long-term business relationships.”

SCOTT HARTMAN | RUTTER'S

FOR MORE INFORMATION, CONTACT MEREDITH JAMES AT MJAMES@SIGMA.ORG OR 630.853.3227

SPONSORSHIP OPPORTUNITIES

A LA CARTE

| ELEMENTS | VALUE | PARTNER COST |
|--|-----------|--------------|
| All Industry Reception | \$100,000 | \$85,000 |
| App Sponsorship | \$10,000 | \$7,500 |
| Après Ski Party at Winter Conference | \$25,000 | \$15,000 |
| Buffet Breakfast | \$7,500 | \$5,000 |
| Buffet Lunch | \$7,500 | \$5,000 |
| Business Meeting & General Session Sponsorships | \$25,000 | \$15,000 |
| Charging Stations | \$7,500 | \$5,000 |
| Coffee Break at Education Sessions | \$7,500 | \$5,000 |
| Coffee Break at Legislative Sessions | \$7,500 | \$5,000 |
| Donated Bottled Water | \$7,500 | \$5,000 |
| Golf Scramble at Spring Conference | \$25,000 | \$15,000 |
| Headshot photobooth | \$7,500 | \$5,000 |
| Hotel Key Cards | \$10,000 | \$7,500 |
| Lanyards | \$10,000 | \$7,500 |
| Hosted Late Night Gathering | \$15,000 | \$7,500 |
| Attendee Lunch at Winter Conference | \$15,000 | \$5,000 |
| Mints at Registration Desk | \$7,500 | \$5,000 |
| New Member's Orientation | \$7,500 | \$7,500 |
| New Member's Reception | \$10,000 | \$7,500 |
| Oxygen Bar at Winter Conference | \$7,500 | \$5,000 |
| Pen Sponsorship | \$7,500 | \$5,000 |
| Pool Side Bar at Spring Conference | \$7,500 | \$5,000 |
| Registration & Hospitality | \$7,500 | \$5,000 |
| Room Drop | \$7,500 | \$5,000 |
| Sponsored Notebook | \$7,500 | \$5,000 |
| Stress Reduction Activities at Winter Conference | \$7,500 | \$5,000 |
| Uber Coupon Codes | \$10,000 | \$7,500 |
| Welcome Reception | \$100,000 | \$85,000 |
| Welcome Reception at Winter Conference | \$25,000 | \$15,000 |
| Wi-Fi Sponsorship | \$10,000 | \$7,500 |

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ADVERTISING OPPORTUNITIES



IGM MAGAZINE

IGM or Independent Gasoline Marketing magazine, is provided as a benefit to our members. This publication serves the owners, CEO's, and key executives of our member companies, offering an in-depth look at the current state of the fuel industry along with special member company profiles. This bi-monthly magazine has a circulation of over 1800 + people.

| RATES & SPECS | RATE | WIDTH | HEIGHT |
|---------------|---------|-------|--------|
| IGM Magazine* | \$2,500 | 8.25" | 10.75" |

*Include .125" bleed all sides

IGM CALENDAR

JANUARY / FEBRUARY
AD DEADLINE:
DECEMBER 15

MARCH / APRIL
AD DEADLINE:
FEBRUARY 15

MAY / JUNE
AD DEADLINE:
APRIL 14

JULY / AUGUST
AD DEADLINE:
JUNE 15

SEPTEMBER / OCTOBER
AD DEADLINE:
AUGUST 15

NOVEMBER / DECEMBER
AD DEADLINE:
OCTOBER 15

CONFERENCE PROGRAM BOOKS

Program books are printed and distributed at our Annual, and Spring Conferences touching a combined audience of 1500+ decision makers in the fuel and convenience industry. The conference program is used to share agendas, attendees list and other need-to-know info with all attendees.

AD SUBMISSIONS FOR THE PROGRAM BOOKS ARE DUE ONE MONTH PRIOR TO THE START OF EACH EVENT.

| RATES & SPECS | RATE | WIDTH | HEIGHT |
|---------------------------|---------|-------|--------|
| Spring Conference Program | \$1,250 | 4" | 9" |
| Annual Conference Program | \$1,250 | 4" | 9" |



FOR MORE INFORMATION, CONTACT MEREDITH JAMES AT MJAMES@SIGMA.ORG OR 630.853.3227

SUPPLIER RESOURCE GUIDE

TELL YOUR STORY

In 2025 SIGMA will distribute a new Supplier Resource Guide to all members that will list key Fuel and Business Service Suppliers.

Distribution will include:

- 700+ attendees at the Spring and Annual Conferences
- Available to members digitally on Sigma.org



EACH COMPANY 1 PAGE PROFILE WILL INCLUDE:

- Company Logo
- "About Us" Statement*
- Targeted value proposition Statement for SIGMA Members*
- 2025 Added value meeting / events, special pricing or other offerings*
- Contact Information (Company & Individuals)

COST: \$5,000
(INCLUDES PROFILE AND ADVERTISEMENT)

**(100 words or less)*



FOR MORE INFORMATION, CONTACT MEREDITH JAMES AT MJAMES@SIGMA.ORG OR 630.853.3227

FUEL FOUNDATION OPPORTUNITIES

OPPORTUNITIES FOR YOU WITH SIGMA'S FUEL FOUNDATION

THE FUEL FOUNDATION

The Fuel Foundation is SIGMA'S charitable arm and recognized as a 501(c)(3). The Fuel Foundation would not be possible without the generous support of individuals and businesses within our industry. Funds raised are used for a variety of purposes to achieve our goals, from research and grants related to studies on topics that affect our industry, to our scholarship programs.

All donations are tax-deductible to corporations and individuals. Your company will also be recognized on The Fuel Foundation's website, in the app, and on signage throughout the year.



LEVELS OF GIVING [BASED ON ANNUAL CONTRIBUTIONS]

DIAMOND
\$25,000 + PER YEAR

PLATINUM
\$10,000

GOLD
\$5,000

SILVER
\$2,500

BRONZE
\$1,000

PATRON
\$500

WINTER CONFERENCE

At SIGMA's Winter Conference we always try to find a fun and unique way to collect donations for the foundation. Last year we did a Superbowl Squares Game that was a huge hit.

This is a great opportunity offering visibility for sponsors via signage set up at the entrance and being able to engage with members as they enter the reception. You will also receive recognition from SIGMA CEO Scott Berhang when the winners are announced during the event.

Sponsorship Opportunities:

- Be the overall sponsor of the Event/Game
- Provide prizes for winners

SPRING CONFERENCE

At SIGMA's Spring conference we focus on events. We are always looking for sponsors for our Pickleball Round Robin and Casino Night Event. Both events provide visibility throughout the conference and a way to network with attendees.

Sponsorship Opportunities:

- Be the overall sponsor of the Event/Game
- Donate an Item
- Sponsor an Item
- Provide prizes for winners

ANNUAL CONFERENCE

At SIGMA's Annual Conference we always do a silent auction. You receive great visibility during the conference with signage and our online platform. The auction is promoted to everyone, not just attendees.

Sponsorship Opportunities:

- Donate an Item
- Sponsor an Item

SCHOLARSHIP PROGRAMS

We offer two scholarship programs. Our Pay It Forward Scholarship offers 8 scholarships that total \$25,000 and our Boyett-Greinke Industry Scholarship that offers two \$5,000 scholarships. Our scholarship programs are offered to all SIGMA member employees and their families. These scholarships change the lives of young people and are only possible with charitable donations each year.

2024 Pay It Forward Winners:

- Brianna Vasquez - Pilot Company
- Samantha Johns - GROWMARK, Inc.
- Anna Gribbell - Sheetz, Inc.
- Victoria Paulson - Christensen Inc.
- Noah Hackerott - Offen Petroleum
- Beckett Pastlewaite - Robinson Oil Corporation
- Alyssa Norada - SC Fuels
- Rebekah Anne Lay - Ports Petroleum

2024 Boyett-Greinke Winners:

- Jared Shick - RaceTrac
- Sarah Clark - Casey's General Stores, Inc.

FEEL FREE TO CONTACT GINNY GRIFFIN AT GGRIFFIN@SIGMA.ORG OR 703.375.0495 WITH ANY QUESTIONS OR TO MAKE A DONATION.



**“SIGMA’S INTEGRATED MARKETING
APPROACH FOR ITS MEMBERS AND EVENTS
PROVIDES GULF WITH THE INVALUABLE
OPPORTUNITY TO REACH CUSTOMERS IN BOTH
EXISTING AND GROWTH MARKETS. THROUGH
A NEWLY ADDED MARQUIS PARTNERSHIP,
THE GULF BRAND IS BEING ELEVATED AND
EXPOSED TO THE EXACT AUDIENCES NEEDED
FOR NATIONAL EXPANSION.”**

NIKKI FALES | VICE PRESIDENT, MARKETING & PAYMENTS, GULF OIL

SIGMA
AMERICA'S LEADING FUEL MARKETERS

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